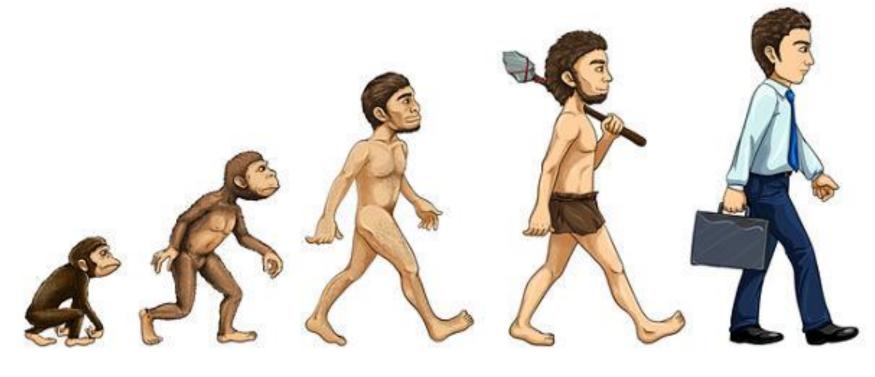




SEPA History















Big Changes

Acquired
Association for
Demand
Response and
Smart Grid
(ADS) in 2016

Acquiring Smart
Grid
Interoperability
Panel in 2017
(SGIP)

New name: Smart Electric Power Alliance Today, our focus centers on solar, storage, demand response, EV and other enabling technologies.

About Us



SEPA's mission is to facilitate the utility industry's smart transition to a clean energy future through education, research, and collaboration.



Members, Events, USC, Fact Finding Missions, Partnership Opportunities, Power Player Awards



USD, Solar Calculators, Mapping Tools, Research Reports, Project and RFP News, Custom Research Solutions



Advisory Services, Webinars, Workshops, Case Studies, SEPA Publications, Blog, Expert Commentary

Who We Are

TVA



Membership

- 574 Utilities (IOU, Coop, Muni, PMA)
- 303 Corporate (Technology Providers, Developers, Consultants)
- 155 Other (Gov't Agencies, Commissions, Universities, Labs, NGOs)

Advisory Council Board PG&E Siemens Edison Int'l BGE PSEG STEM Nest Nexant CPS Energy EnergyHub PJM DTE Navigant NYPA FirstSolar ISO-NE Duke Energy SMUD SunPower Southern Co



2017 Calendar of Events

Solar Power Asset Management & Performance

January 19-20 | San Diego, CA

Solar Power Northeast

February 13-14 | Boston, MA

SEPA Utility Conference (formerly Utility Solar Conference)

April 24-26 | Tucson, AZ

California Solar Power Expo

May 1-2 | San Diego, CA

Solar Power Southeast

May 11-12 | Atlanta, GA

Solar Power Texas

June 2017 | Austin, TX

<u>Grid Evolution Summit - A National</u> <u>Town Meeting</u>

July 25-27 | Washington, DC

Solar Power International

September 10-13 | Las Vegas, NV

SEPA Fact Finding Mission

October 1-6 | Amsterdam/Brussels

Solar Power New York

November 2017 | Brooklyn, NY

2016 Research Highlights



- 1) <u>Beyond the Meter Series</u>: introduced our first series of reports centered around three utility strategies to more holistically integrate distributed energy resources (DERs): 1) understanding DERs as a grid asset, 2) integrating customer insights, and 3) rewiring internal utility practices
 - a) Beyond the Meter: The Potential for a New Customer-Grid Dynamic
 - b) <u>Beyond the Meter: Addressing the Locational Valuation Challenge for Distributed Energy Resources</u>
 - c) Beyond the Meter: Distributed Energy Resources Capabilities Guide
- 1) <u>Member Briefs:</u> Monthly executive summaries on a wide range of timely and interesting topics based around a problem statement. Examples include:
 - a) <u>Is Battery Storage Cost-Effective for Utilities?</u>
 - b) Can Electric Vehicles Offset Solar Losses for Utilities?
 - c) <u>Is There a Perfect Electricity Rate for All Technologies?</u>
 - d) Virtual Power Plants: Buzzword or Breakthrough?
- 2015 Utility Solar Market Snapshot: Our most popular 2016 report that includes the results of our annual utility survey.

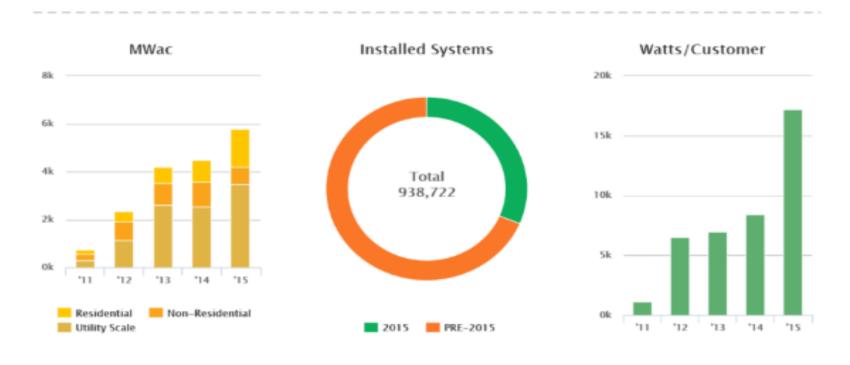
Utility Solar Database





SepaUSD.org

Utilities



Working Groups



• A member resource for in-depth knowledge and networking opportunities. Activities associated with working groups may include:

Regularly scheduled meetings	Facilitated by SEPA staff member
	Designated member chair
	Web-based or conference calls
	Dedicated webpage (member only access)
Group sourced work products	Webinars
	Research
	Discussion frameworks
	Conference sessions
Guest speakers	Subject matter experts
	Member case studies
In-person networking	SEPA conferences
	Related shows

Working Groups



Current groups:

- Solar Asset Management (utilities only)
- Microgrids
- Smart Grid and Demand Response
- Community Solar
- Advanced Storage
- Electric Vehicles

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